



Holliday Fenoglio Fowler, L.P.

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HFF closes sale of one of Arlington, Virginia's most recent mixed-use projects

WASHINGTON, D.C. – The Washington, D.C. office of HFF (Holliday Fenoglio Fowler, L.P.) announced today that it has closed the sale of Zoso, a 114-unit multifamily community with 20,000 square feet of ground-level retail and office space in Arlington, Virginia.

The investment sales team was led by directors Dave Nachison and Alan Davis in HFF's Washington, D.C. office who represented the seller, Ed Peete Company. Simpson Housing, L.P. purchased Zoso upon lease-up.

Completed in 2008, Zoso has one- and two-bedroom units averaging 941 square feet each. The property features a rooftop garden and terrace as well as a secured underground parking garage. Located at 1025 Fillmore Street in the Clarendon neighborhood of Arlington, Zoso is convenient to the Clarendon Metro Station providing access to downtown Washington, D.C. as well as the shops, restaurants and services of Clarendon.

“Zoso’s fantastic location within walking distance of the best amenities in Arlington and its unmatched luxury has made Zoso the most highly regarded ‘boutique’ apartment building in the sought after Rosslyn/Ballston corridor, commanding the highest rents in the market,” said Nachison.

“Leasing of the commercial space is well underway at the property and will add terrific upscale amenities to complement the best-of-class building and neighborhood,” added Davis.

The Ed Peete Company is an Arlington, Virginia-based, high-end residential developer that has completed several Washington, D.C. area projects including Joule, Io Piazza and Zoso.

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Headquartered in Denver, Colorado, Simpson Housing, L.P. is a fully-integrated real estate firm that is organized to deliver a comprehensive range of real estate services primarily focusing on multifamily property management and development.

HFF (NYSE: HF) operates out of 17 offices nationwide and is a leading provider of commercial real estate and capital markets services to the U.S. commercial real estate industry. HFF offers clients a fully integrated national capital markets platform including debt placement, investment sales, structured finance, private equity, loan sales and commercial loan servicing. www.hfflp.com.

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