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**HFF arranges sale and financing  
of former Goodwill Headquarters in Pittsburgh**

**PITTSBURGH, PA** – The Pittsburgh office of HFF (Holliday Fenoglio Fowler, L.P.) announced today that it has closed the sale of and arranged financing for the former Goodwill Headquarters on Pittsburgh’s South Side.

HFF managing director Mark Popovich exclusively represented the seller, Goodwill of Southwestern Pennsylvania. Burns & Scalo Real Estate Services purchased the property for an undisclosed amount.

Popovich assisted the buyer in arranging the acquisition/bridge loan through a local bank and also assisted in the identification and structuring of Goodwill’s new headquarters location at 51<sup>st</sup> Street Business Center in Lawrenceville.

“Burns & Scalo was a great choice to buy Goodwill’s building. As a full-service real estate firm, they were also instrumental in helping Goodwill plan and build-out their new facility in Lawrenceville,” said Popovich.

Originally built in the early 1900’s, the former Goodwill Headquarters has 130,000 square feet in a seven-story former department store. The buyer is planning to convert the building into loft apartments as well as developing additional land parcels included in the sale. The property is located at 2600 East Carson Street in Pittsburgh’s South Side neighborhood.

Burns & Scalo Real Estate Services (“BSRES”) has developed and currently manages more than 2,000,000 square feet of office, warehouse, flex and retail properties in western Pennsylvania.

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