

HFF

Holliday Fenoglio Fowler, L.P.

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HFF closes \$78.5 million loan sale for AEGON USA Realty Advisors

CHICAGO, IL –The Loan Sales group of HFF (Holliday Fenoglio Fowler, L.P.) announced today it consummated the sale of 19 well-performing first mortgage commercial loans on behalf of AEGON USA Realty Advisors.

HFF senior managing director Stuart Salins represented the seller in the transaction.

The 19 loans range in size from approximately \$2 million to \$7.5 million, with an aggregate face amount of approximately \$78.5 million. Approximately 40% of the loans have a coupon of less than 5.5%. The loans are secured by retail centers, industrial/warehouse and office buildings, a mobile home park and multi-housing properties located in 11 states.

The loans were sold to one institutional investor at pricing that ranged between a modest discount to a slight premium over par.

“The loans are well-underwritten and well-performing and the sale was motivated by a desire of the seller to slightly rebalance its portfolio,” said Salins.

HFF (NYSE: HF) operates out of 17 offices nationwide and is a leading provider of commercial real estate and capital markets services to the U.S. commercial real estate industry. HFF offers clients a fully integrated national capital markets platform including debt placement, investment sales, advisory services, structured finance, private equity, loan sales and commercial loan servicing. www.hfflp.com.

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