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HFF arranges \$23.2 million in financing for Scottsdale, Arizona retail center
LOS ANGELES, CA – HFF announced today that it has arranged \$23.2 million in financing for Scottsdale Horizon, a 154,766-square-foot, neighborhood shopping center in Scottsdale, Arizona.

Working on behalf of a private real estate fund advised by Crow Holdings Capital Partners, L.L.C., HFF placed the five-year, fixed-rate loan with a correspondent life insurance company. Loan proceeds were used to acquire the property. HFF will also service the loan.

Scottsdale Horizon is located at 14850 N. Frank Lloyd Wright Boulevard, less than one mile from the Loop 101 Freeway and adjacent to the Scottsdale Airpark in northern Scottsdale. Completed in 1997, the property is 95 percent leased and anchored by Safeway Food and Drug and CVS/Pharmacy. Additional tenants include Chase Bank, H&R Block, Supercuts, Massage Envy, Jack in the Box, Panda Express and Bank of America.

The HFF team representing the borrower was led by senior managing director Paul Brindley.

Crow Holdings Capital Partners, L.L.C. (CHCP) was established in late 2010 in response to new regulations and to expand the business of Crow Family Holdings, which was formed in the early 1990's to exclusively manage the assets of the Trammell Crow Family. Since 1998, CHCP and CHCP-affiliated entities have managed a series of real estate private equity funds that are designed to generate current income and benefit from the capital appreciation of portfolio investments. These five funds have had total equity commitments from partners of approximately \$3.0 billion, approximately \$600 million of which was committed by Crow Family Holdings.

Holliday Fenoglio Fowler, LP (“HFF”) and HFF Securities LP (“HFFS”) are owned by HFF, Inc. (NYSE: HF). HFF operates out of 21 offices nationwide and is a leading provider of commercial real estate and capital markets services to the U.S. commercial real estate industry. HFF together with its affiliate HFFS offer clients a fully integrated national capital markets platform including debt placement, investment sales, advisory services, equity placement, loan sales, and commercial loan servicing. www.hfflp.com.