

Rusty Tamlyn

Senior Managing Director



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Specialty

- Investment Sales

Select Clients

- AEW Capital Management
- Bank of America
- Blackstone Group
- Capital Management
- Clarion Partners
- Crow Holdings
- First Industrial
- Inland American
- Invesco
- Kimco Realty
- L & B Realty Advisors
- LNR Partners
- Morgan Stanley
- Principal Global
- Prudential
- RREEF
- TA Associates
- UBS Realty Investors
- USAA
- Weingarten Realty Investors

Education

- BBA, University of Texas at Austin

Career Summary

Mr. Tamlyn is a Senior Managing Director in the Houston office of HFF with over 33 years of experience in commercial real estate. In his current capacity as Senior Managing Director in the Investment Sales Group, Mr. Tamlyn is responsible for office, retail and industrial sales on behalf of private and institutional clients in the southwest U.S. In the course of his career, Mr. Tamlyn has completed in excess of \$11 billion in sales.

Mr. Tamlyn joined the firm in 2006. Prior to that, he was a Principal and Managing Director in the Capital Markets Group at Trammell Crow Company. Prior to joining Trammell Crow Company, he was a Senior Director at Cushman & Wakefield. Mr. Tamlyn began his career as a broker at CB Richard Ellis.

Representative Assignments

| PROPERTY | LOCATION | TYPE | VALUE |
|--|---------------------|---------------|---------------|
| Weingarten/JV Portfolio | TX, FL, GA | Retail | \$250,000,000 |
| TKF Retail | TX, FL, KY | Retail | \$161,358,000 |
| Granite Industrial Portfolio | Houston, Dallas, TX | Industrial | \$150,000,000 |
| Granite/MetLife JV | Houston, Dallas, TX | Office | \$125,000,000 |
| 1254 Enclave | Houston, TX | Office | \$107,000,000 |
| 24 Waterway | The Woodlands, TX | Office | \$83,000,000 |
| Meyerland Plaza | Houston, TX | Retail | \$83,000,000 |
| Four Corners | Houston, TX | Office | \$66,000,000 |
| First Industrial Louisiana Portfolio | Louisiana | Industrial | \$63,500,000 |
| First Colony Commons | Sugar Land, TX | Retail | \$63,250,000 |
| Baybrook Square | Webster, TX | Retail | \$61,000,000 |
| 1001 McKinney | Houston, TX | Office | \$59,950,000 |
| Lake Point Village | Houston, TX | Retail | \$54,000,000 |
| 363 Northbelt | Houston, TX | Office | \$44,500,000 |
| Vintage Park | Houston, TX | Retail | \$43,800,000 |
| Ten West Corporate Center | Houston, TX | Office | \$42,250,000 |
| Williams Trace Shopping Center | Sugar Land, TX | Retail | \$42,150,000 |
| Northwest Marketplace | Houston, TX | Retail | \$36,300,000 |
| Cooper Cameron | Houston, TX | Single Tenant | \$32,000,000 |
| Fairway Marketplace | Houston, TX | Retail | \$31,000,000 |
| 17000 Katy Freeway | Houston, TX | Office | \$30,250,000 |
| Northwest Houston Industrial Portfolio | Houston, TX | Industrial | \$29,500,000 |
| Northwest Marketplace | Houston, TX | Retail | \$27,820,000 |
| City Park East | Houston, TX | Industrial | \$27,500,000 |
| United Healthcare | Minneapolis, MN | Single Tenant | \$22,000,000 |
| Fairway Plaza | Houston, TX | Retail | \$19,400,000 |
| Columbia Centre | Houston, TX | Office | \$18,400,000 |
| HEB Ground Lease | Houston, TX | Retail | \$17,860,000 |
| Briar Lake Village | Houston, TX | Retail | \$16,000,000 |
| Eastport Business Park | Houston, TX | Industrial | \$15,600,000 |

Professional Affiliations

- Society of Industrial and Office Realtors (SIOR)
- Certified Commercial Investment Member (CCIM)
- Urban Land Institute - IOPC Silver National Member
- International Council of Shopping Centers (ICSC)
- University of Texas – Real Estate & Investment – Executive Council
- University of Texas – Chancellors Council – Executive Committee

Professional Designations

- Licensed Real Estate Broker - State of Texas