

Gerry Rohm, MRICS
Senior Managing Director
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Specialty

- Major Commercial Equities
- Office, R&D and Industrial

Select Clients

- ING Clarion Partners
- Tishman Speyer Properties
- Prudential Real Estate Investors
- Divco West Properties
- AEW Capital Management
- TA Associates
- Blackstone Real Estate Advisors
- RREEF Funds
- Walton Street Capital
- Transwestern Investment Company
- SERGO (Slough Estates)
- GE Capital
- GLL Real Estate Partners
- State Teachers Retirement System of Ohio
- Legacy Partners
- KBS Realty Advisors
- Principal Insurance
- TIAA-CREF
- Broadreach Capital Partners
- Eagle Ridge/Cargill

Career Summary

Mr. Rohm is a Senior Managing Director in the San Francisco office of HFF (Holliday Fenoglio Fowler, L.P.) with more than 14 years of real estate investment experience. He is responsible for institutional grade properties concentrating on Office, R&D and Industrial assets located throughout the western United States.

Mr. Rohm joined the firm in May 2009. Prior to HFF, he was a Senior Vice President and founding member of the San Francisco office of Cornish & Carey Commercial. During his career with Cornish & Carey, he closed approximately \$4.6 billion of commercial real estate assets including more than \$400 million in 2008. Prior to that, he held executive-level positions in property and asset management, corporate services and investment sales at Cabot, Cabot & Forbes, KOLL Management Services, CB Richard Ellis and Kennedy Wilson.

Representative Assignments

PROPERTY	LOCATION	TYPE	VALUE
Pacific Shores Center	Redwood City, CA	Office	\$835,000,000
Sunnyvale Office Park	Sunnyvale, CA	Office	\$260,000,000
199 Fremont Street	San Francisco, CA	Office	\$257,000,000
237 Park Avenue	New York, NY	Office (Note Sale)	\$222,000,000
Sun Microsystems Campus	Newark, CA	Office	\$214,000,000
Shoreline Technology Park	Mountain View, CA	Office/R&D	\$200,000,000
Marina Village	Alameda, CA	Office/R&D	\$187,000,000
Britannia Business Center	Pleasanton, CA	R&D	\$186,888,888
Mathilda Business Centre	Sunnyvale, CA	Office	\$174,000,000
Park Center Plaza	San Jose, CA	Office	\$169,500,000
Menlo Oaks Corporate Center	Menlo Park, CA	Office	\$156,500,000
Philips Crossroads Center	Sunnyvale, CA	Office	\$115,000,000
Seaport Centre	Redwood City, CA	Office	\$112,000,000
395 Page Mill Road	Palo Alto, CA	Office	\$98,500,000
Page Mill Center	Palo Alto, CA	Office	\$84,340,000
Santa Clara Portfolio	Santa Clara & Milpitas, CA	Office/R&D	\$84,000,000
Lake Marriott Business Park	Santa Clara, CA	Office	\$75,225,000
Marin Technology Center	San Rafael, CA	Office	\$75,000,000
Whisman Place	Mountain View, CA	Office	\$70,500,000
Mountain Bay Plaza	Mountain View, CA	Office	\$65,200,000
The Courtyards	Mountain View, CA	Office	\$62,200,000
Central Park Plaza	San Jose, CA	Office	\$60,250,000
California Casualty Plaza	San Mateo, CA	Office	\$58,000,000
Bayside Technology Park	Fremont, CA	Office/R&D	\$57,000,000
ShoreBreeze I & II	Redwood City, CA	Office	\$56,500,000
1102 Q Street & 7001A East Parkway	Sacramento, CA	Office	\$50,060,000
VeriSign Headquarters	Mountain View, CA	Office	\$49,000,000

Professional Designations

Licensed Real Estate Broker – States of California & Massachusetts
Registered Investment Advisor – State of California - Series 65 license
MRICS Designation – Member of the Royal Institute of Chart Surveyor (RICS)
CPM Designation – Institute of Real Estate Management (IREM)
RPA Designation – Building Owners and Management Association (BOMA)

Education

- BS, University of Maine