

Hermen Rodríguez
Managing Director



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Specialty

- Major Commercial Real Estate Sales and Joint Ventures
- Office, Retail, and Lodging Properties

Select Clients

- EOLA Capital
- Hines
- ING Clarion Partners
- Navarro Lowrey Properties
- Regency Capital Partners
- TIAA-CREF
- Tricony Florida

Career Summary

Mr. Rodríguez is a Managing Director in the Miami office of HFF with over 20 years of experience in the commercial real estate business as an advisor and transactional agent. He is primarily responsible for institutional-grade sale and debt transactions throughout the State of Florida and the southeastern United States with a focus on office building transactions.

Having joined the firm in 2001, Mr. Rodríguez was previously a Vice President at Sonnenblick-Goldman Company where, over an eight-year period, he served a key role in the origination and execution of numerous debt and equity transactions for all property types.

Mr. Rodríguez is a graduate of the University of Florida with a degree in Economics and Real Estate. He has executed over \$2 billion of office building debt and sale assignments.

Representative Assignments

PROPERTY	LOCATION	TYPE	VALUE
Eola Portfolio	Tampa & Jacksonville, FL Atlanta, GA Charlotte, NC	JV Recap	\$500,000,000
Phillips Point	West Palm Beach, FL	Investment Sale	\$200,000,000
2525-2555 Ponce de Leon	Coral Gables, FL	Investment Sale	\$163,500,000
Airport Corporate Center	Miami, FL	Investment Sale	\$157,000,000
Miami Center	Miami	Investment Sale	\$132,000,000
350-450 Las Olas Centre	Ft. Lauderdale, FL	Investment Sale	\$129,235,000
Esperante	West Palm Beach, FL	Investment Sale	\$104,000,000
West Palm Beach Office Portfolio	West Palm Beach, FL	Investment Sale	\$92,500,000
Il Villaggio	Miami Beach, FL	Joint Venture Equity	\$82,000,000
1200 Brickell Avenue	Miami, FL	Investment Sale	\$68,180,000
Broward Financial Center	Ft. Lauderdale, FL	Debt	\$46,500,000
IBM Boca	Boca Raton, FL	Investment Sale	\$42,000,000
Wachovia Tower	Ft. Lauderdale, FL	Debt	\$41,000,000
Camino Real	Boca Raton, FL	Investment Sale	\$33,000,000
Grand Bay Plaza	Miami, FL	Investment Sale	\$32,650,000
South Pointe I & II	Ft. Lauderdale, FL	Investment Sale	\$31,000,000
Boca 1515	Boca Raton, FL	Investment Sale	\$26,500,000
850 Trafalgar (Orlando)	Orlando, FL	Investment Sale	\$19,630,000
System One Centre	Miami, FL	Investment Sale	\$15,400,000

Professional Affiliations

- National Association of Industrial & Office Properties (NAIOP)
- International Council of Shopping Centers (ICSC)

Professional Designations

- Licensed Real Estate Salesperson – State of Florida

Education

- BA, University of Florida