

**Kevin O'Hearn**  
Managing Director



200 Campus Drive  
Suite 410  
Florham Park, NJ 07932

T: (973) 549-2018  
F: (973) 549-2060  
C: (201) 841-5645  
[kohearn@hfflp.com](mailto:kohearn@hfflp.com)

### Specialty

- Investment Sales
- All Property Types
- Corporate Dispositions

### Professional Affiliations

- National Association of Industrial & Office Properties (NAIOP)

### Professional Designations

- Licensed Real Estate Salesperson- State of New Jersey

### Education

- MS, Seton Hall University
- BBA, James Madison University

### Career Summary

Mr. O'Hearn is a Managing Director in the New Jersey office of HFF with over 19 years of experience in commercial real estate. He specializes in investment sales in New Jersey, New York and Connecticut. Over the course of his career, Mr. O'Hearn has been involved in more than \$13 billion of office, industrial, retail, multi-housing and land sales.

Mr. O'Hearn joined the firm in March 2010. Prior to HFF, he was the Director of Cushman & Wakefield's (C&W) Capital Markets Group and Client Solutions Group (Pfizer Account). He began his professional career at C&W's New York World Headquarters as an accountant before transferring to the East Rutherford, New Jersey office to focus on financial consulting and business development. In 1998, Mr. O'Hearn left the firm to work in the Capital Advisors Group of Insignia/ESG. Mr. O'Hearn rejoined C&W in 2001 as a senior analyst in the Capital Markets Group, supporting the suburban metropolitan New York team.

### Representative Assignments

PROPERTY	LOCATION	TYPE	VALUE
One AT&T Way (AT&T)	Bedminster, NJ	Investment Sale	\$270,000,000
Eastridge Portfolio	Westchester County, NY	Investment Sale	\$255,000,000
iPark - Condo I & II	Lake Success, NY	Financing	\$255,000,000
AIG Portfolio	Various, NJ	Investment Sale	\$241,500,000
55 Corporate Drive	Bridgewater, NJ	Investment Sale	\$230,000,000
295 & 300 North Maple Avenue (AT&T)	Basking Ridge, NJ	Investment Sale	\$200,000,000
Westchester One	White Plains, NY	Investment Sale	\$181,500,000
Starwood Heller Portfolio	Northern NJ	Investment Sale	\$131,360,000
180 Park Avenue - Bldgs 103/104/105	Florham Park, NJ	Investment Sale	\$112,250,000
800 Scudders Mill Road (Merrill Lynch)	Plainsboro, NJ	Investment Sale	\$107,000,000
295 North Maple Avenue (Pharmacia)	Basking Ridge, NJ	Investment Sale	\$100,000,000
One Campus Drive	Parsippany, NJ	Investment Sale	\$98,000,000
Pathmark Portfolio	Various, NJ, NY, DE	Investment Sale	\$89,830,015
Fox Run Apartments	Plainsboro, NJ	Investment Sale	\$86,500,000
225 Rector Place	New York, NY	Investment Sale	\$82,750,000
180 Park Avenue - Bldgs 103/104	Florham Park, NJ	Investment Sale	\$78,400,000
Seaview Square	Ocean Township, NJ	Investment Sale	\$71,750,000
1300 Franklin Avenue	Garden City, NY	Investment Sale	\$62,575,000
30 Independence Boulevard	Warren Township, NJ	Investment Sale	\$67,000,000
Highlands at Westwood	Westwood, NJ	Investment Sale	\$59,500,000
Versailles at Aberdeen Station	Aberdeen, NJ	Investment Sale	\$57,600,000
1979 Marcus Avenue	Lake Success, NY	Investment Sale	\$53,500,000
3000 Continental Drive North (BASF)	Mount Olive, NJ	Investment Sale	\$46,200,000
Pascack Valley Hospital	Westwood, NJ	Investment Sale	\$45,000,000
Ravens Crest Apartments	Plainsboro, NJ	Investment Sale	\$45,000,000
Village at Bedminster	Bedminster, NJ	Investment Sale	\$38,850,000
Morris Crossing	Morristown, NJ	Investment Sale	\$31,000,000
Exit 8A Industrial Portfolio	Middlesex County, NJ	Investment Sale	\$25,400,000