

**Michael Nachamkin**  
Managing Director



200 Campus Drive  
Suite 205  
Florham Park, NJ 07840

T: (973) 549-2000  
F: (973) 549-2060  
C: (732) 261-1298  
[mnachamkin@hfflp.com](mailto:mnachamkin@hfflp.com)

**Specialty**

- Investment Sales
- Industrial Sector
- Land Development/Land Use
- Reposition and Value Added Assets
- Brownfield Projects

**Career Summary**

Mr. Nachamkin is a Managing Director in the New Jersey office of HFF (Holliday Fenoglio Fowler, L.P.) with over 25 years of experience in the commercial real estate & finance industry. He specializes in Industrial investment sales in the New York Metro area and nationally. Over the course of his career, Mr. Nachamkin has been involved in over \$1.2 billion of real estate transactions.

Mr. Nachamkin joined HFF in October 2010. Prior to joining the firm, Mr. Nachamkin was Regional Partner and Executive Vice President of Oakmont Industrial Group, an Atlanta-based development and investment company. Prior to Oakmont, Nachamkin worked at Prologis as Regional Director for the Northeast US and Canada; President of Whitehall Industrial Properties, a Goldman, Sachs affiliate; and Cushman & Wakefield.

**Representative Projects and Investments**

PROPERTY	LOCATION	TYPE	VALUE
NY Times	Carlstadt, NJ	Acquisition and Re Development-Industrial	\$55,000,000
AMOR 12 Bldg Portfolio	Meadowlands, NJ	Acquisition	\$30,000,000
Snowden River Pkwy	Columbia, MD	Sale	\$25,000,000
Snowden River Pkwy	Columbia, MD	Acquisition	\$13,500,000
Meadowlands Land	Carlstadt, NJ	Sale w/approvals 12.5 acres	\$11,750,000
Oakmont Commerce Center	Elizabeth, NJ	Acquisition/Redevelopment /Retail-Industrial	\$15,000,000- \$20,000,000
Gateway Centre- Mississauga	Toronto, Canada	Master Planned Park-Industrial	2,000,000 SF
Prologis Park-Cranbury	Cranbury, NJ	Land Acquisition Master Planned Park-8 bldgs.	2,000,000 SF
Park 33	Eastern PA	Development	1,400,000 SF
The Gap Distribution Center	Edgewood, MD	Reposition and Land Develop	1,000,000 SF
Park 33	Eastern PA	BTS- BMW,NA	870,000 SF
Gateway Centre	Toronto, Canada	BTS-Wal-Mart	649,000 SF

**Professional Affiliations**

- The Industrial & Office Real Estate Brokers Association (IOREBA)
- Sponsor for Homefront
- Recipient of two NAIOP Impact and Marketing Awards
- Founding Board Member of Nations Port
- Investment Committee at Whitehall Industrial Properties
- Former Board Member, WP Commercial, a Goldman, Sachs affiliate
- Investment Committee Participant at Prologis

**Professional Designations**

- Licensed Real Estate Broker – State of New Jersey

**Education**

- BA, Ohio University