

James A. Meisel
Senior Managing Director



The Army & Navy Club Building
1627 I Street, NW
12th Floor
Washington, DC 20006

T: (202) 533-2505
F: (202) 533-2510
jmeisel@hfflp.com

Specialty

- Mid-Market Investment Sales

Select Clients

- Alexandria REIT
- Blackrock Realty
- Brookfield Properties
- Carr Properties
- First Potomac Realty
- Foulger Pratt Development
- Invesco Realty Advisors
- Novartis
- RREEF Funds
- TA Associates
- The Artery Group
- The Bernstein Companies
- The JBG Companies
- Washington REIT

Career Summary

Mr. Meisel is a Senior Managing Director in the Washington, D.C. office of HFF (Holliday Fenoglio Fowler, L.P.) and has over 20 years of commercial real estate experience. He is primarily responsible for institutional-grade sales transactions throughout the Washington, D.C. region.

Mr. Meisel joined the firm in 2007. Prior to HFF, he was an Executive Director in the Investment Services Group at GVA Advantis since 1999. Mr. Meisel along with his partner Stephen D. "Dek" Potts, Jr. completed more than 72 investment sales transactions between mid-2002 and mid-2008. Prior to joining GVA, Mr. Meisel was a partner with Morris McNair & Associates, Inc., a boutique brokerage firm specializing in investment sales and tenant advisory services. Prior to that, he was the Director of Acquisitions for five years with Realty Investment Company, Inc.

Representative Assignments

PROPERTY	LOCATION	TYPE	VALUE
800 K and 801 Eye Streets	Washington, D.C.	Office	\$275,000,000
7200 Wisconsin Avenue	Bethesda, MD	Office	\$135,000,000
The Boulders	Richmond, VA	Office	\$96,250,000
Blackwell I & II	Rockville, MD	Office	\$78,630,000
1750 K Street, NW	Washington, D.C.	Office	\$76,000,000
Milestone Business Park	Gaithersburg, MD	Office & Flex	\$60,500,000
1020 19th Street, NW	Washington, D.C.	Office	\$48,000,000
1920 L Street, NW	Washington, D.C.	Office	\$47,500,000
1920 L Street, NW	Washington, D.C.	Office	\$47,500,000
460 Herndon Parkway	Herndon, VA	Office	\$44,100,000
Sullyfield Commerce Center	Chantilly, VA	Office & Flex	\$41,100,000
734 15th Street	Washington, D.C.	Office	\$31,750,000
Jefferson Building	Washington, D.C.	Office	\$26,200,000
475 School Street, SW	Washington, D.C.	Office	\$25,650,000
9 West Watkins Rd	Gaithersburg, MD	Laboratory	\$25,600,000
Annapolis Commerce Park East	Annapolis, MD	Office & Flex	\$19,250,000
Uptown Self Storage	Washington, D.C.	Self-Storage	\$13,300,000

Professional Designations

- Licensed Real Estate Broker - Washington, D.C., Maryland and Virginia
- Recognized by GVA as one of the top producing brokers in 2003- 2006 for the Washington, D.C. region

Education

- MBA, John Hopkins University School of Business
- BA, The University of North Carolina at Chapel Hill

Civic Affiliations

- New Community for Children, Board Member