

Daniel A. Kaufman
Director



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Specialty

- Structured Finance
- Investment Sales
- Mortgage Banking

Professional Designations

- Licensed Real Estate Broker, State of Illinois
- Registered Securities Representative

Education

- MBA, Vanderbilt University
- BA, Tulane University

Career Summary

Mr. Kaufman has 12 years of commercial real estate experience. Mr. Kaufman joined HFF in 2003 and specializes in all areas of commercial real estate finance including asset dispositions, development finance, partnership creation and recapitalization, and debt transactions. Mr. Kaufman focuses his practice on complex structured finance transactions that involve multiple layers of financial structure. Mr. Kaufman is also a Securities Representative with HFF Securities, the broker/deal affiliate of HFF.

During the course of his career with HFF, he has completed approximately \$2.0 billion in commercial real estate transactions. Noteworthy transactions include the joint venture equity raise and debt placement for the \$104 million Grand Kingsbury development in Chicago, Illinois and construction financing for the \$290 million mixed-use CityNorth project in Phoenix, Arizona.

Prior to joining HFF, Mr. Kaufman was with the John Buck Company where he was involved in development, acquisition, and asset management. Mr. Kaufman received an MBA from Vanderbilt University in 2003.

Representative Assignments

PROPERTY	LOCATION	TYPE	VALUE
CityNorth	Phoenix, AZ	Mixed-Use	\$290,472,000
600 West Chicago	Chicago, IL	Office	\$265,000,000
Citigroup Center	Chicago, IL	Office	\$245,000,000
Roosevelt Collection	Chicago, IL	Mixed-Use	\$159,850,000
Regents Park	Chicago, IL	Multi-Housing	\$159,000,000
123 North Wacker	Chicago, IL	Office	\$150,000,000
Chicago Suburban Office Portfolio	North Suburban	Office	\$131,000,000
K2	Chicago, IL	Multi-Housing	\$127,800,000
400 North LaSalle	Chicago, IL	Multi-Housing	\$125,800,000
Grand Kingsbury	Chicago, IL	Multi-Housing	\$104,345,000
Radisson LAX	Los Angeles, CA	Lodging	\$101,000,000
411 East Wisconsin	Milwaukee, WI	Office	\$95,000,000
77 W. Huron	Chicago, IL	Multi-Housing	\$90,000,000
200 West Jackson	Chicago, IL	Office	\$71,500,000
One O'Hare Centre	Rosemont, IL	Office	\$69,000,000
Wheaton Center	Wheaton, IL	Multi-Housing	\$68,000,000
Radisson Blu	Chicago, IL	Hotel/Lodging	\$66,000,000
AMLI 900	Chicago, IL	Multi-Housing	\$65,000,000
Howard Station	Evanston, IL	Multi-Housing	\$54,000,000
Country Lakes I & II	Naperville, IL	Multi-Housing	\$53,625,000
Lisle Office Portfolio	Lisle, IL	Office	\$50,500,000
Belden Stratford	Chicago, IL	Mixed-Use	\$45,000,000
11 South LaSalle	Chicago, IL	Office	\$43,300,000
850 North Lake Shore Drive	Chicago, IL	Residential	\$38,500,000
One and Two Riverwood	Pewaukee, WI	Office	\$36,000,000
The Seneca	Chicago, IL	Lodging	\$35,500,000
427 South LaSalle	Chicago	Office	\$33,000,000
One Northwestern Plaza	Southfield, MI	Office	\$31,900,000
300 North Michigan Avenue	Chicago, IL	Land Sale	\$31,500,000
4 Eleven Lofts	Ann Arbor, MI	Multi-Housing	\$31,400,000
O'Hare Plaza	Chicago, IL	Office	\$30,000,000