

Jeffrey Julien
Managing Director



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Specialty

- Investment Sales
- Note Sales
- Multi-Housing
- Office
- Land
- Development

Select Clients

- Anglo Irish Bank
- BlackRock Realty
- The Carlyle Group
- Cornerstone Real Estate Advisors
- iStar Financial
- JPMorgan
- Morgan Stanley
- Prudential Real Estate Investors
- UBS Realty Investors

Career Summary

Mr. Julien is a Director in the New York City office of HFF with more than 10 years of experience in commercial real estate. He is primarily responsible for institutional-grade investment sales and notes sales transactions throughout the northeastern United States. During the course of his career, Mr. Julien has been involved in more than \$4 billion in commercial real estate transactions.

Mr. Julien joined the firm in May 2004. Prior to HFF, he worked as a Financial Analyst at Keating Development.

Representative Assignments

PROPERTY	LOCATION	VALUE
Riverside South Parcel J Recap	New York, NY	\$730,000,000
Riverside South Parcels L, M, N	New York, NY	\$475,000,000
237 Park B Note	New York, NY	\$255,400,000
Chesterbrook Corporate Center	King of Prussia, PA	\$251,000,000
Civica Office Commons	Bellevue, WA	\$176,800,000
Chemed Center	Cincinnati, OH	\$152,000,000
200 State Street	Boston, MA	\$141,000,000
Columbia Business Center	Vancouver, WA	\$126,600,000
Fordham University North Site	New York, NY	\$125,000,000
The Elektra	New York, NY	\$122,500,000
Metropolitan at Reston Town Center	Reston, VA	\$119,500,000
1140 Avenue of the Americas	New York, NY	\$98,250,000
400 East 92nd Street	New York, NY	\$97,500,000
225 Rector Place	New York, NY	\$82,500,000
40 Broad Street	New York, NY	\$80,000,000
1300 Franklin Avenue	Garden City, NY	\$62,500,000
Highlands at Westwood	Westwood, NJ	\$59,500,000
148 Lafayette Street	New York, NY	\$59,000,000
The Montrose	New York, NY	\$59,000,000
184 Thompson Street	New York, NY	\$54,500,000
TIAA Mezz Portfolio	New York, NY	\$46,000,000
280 Park Mezz D1	New York, NY	\$35,000,000
Morris Crossing	Morris Township, NJ	\$31,000,000
Corporate Center at Rye	Rye, NY	\$30,300,000
5 Paragon	Montvale, NJ	\$20,600,000

Professional Affiliations

- Real Estate Board of New York (REBNY)
- Urban Land Institute (ULI)

Professional Designations

- Licensed Real Estate Salesperson – State of New York

Education

- BA, University of Pennsylvania