

Steven E. Golubchik

Managing Director
CA Lic. #01712816



100 California Street
Suite 720
San Francisco, CA 94111

T: (415) 276-6083
C: (415) 987-4248
F: (415) 276-6306
sgolubchik@hfflp.com

Specialty

- Major Commercial Equities
- Office and Industrial

Select Clients

- New York Life
- Kennedy Associates
- Baupost
- DRA Advisors
- BPG Properties
- ScanlanKemperBard
- Bentall Kennedy
- Urdang
- BlackRock
- Ellis Partners
- CarVal
- Strada Investment Group
- Pacific Real Estate Partners
- Titan Real Estate
- STG Group
- Cawley Partners
- Helios AMC
- CW Capital
- John Hancock
- Lincoln Financial Group
- US Bank

Career Summary

Mr. Golubchik is a Managing Director in the San Francisco office of HFF and is responsible for institutional grade investment property sales concentrating on office and industrial assets located throughout the western United States.

Mr. Golubchik joined the firm in February 2011, and was most recently a Vice President in Grubb & Ellis' Northern California Capital Markets Group, and the top producing broker for the East Bay and in the Top 5 overall for the Bay Area. Prior to Grubb & Ellis, Mr. Golubchik was a member of Jones Lang LaSalle's Capital Markets Group and has closed in excess of \$1 billion in transactions, encompassing over 10 million square feet throughout the West Coast.

Representative Assignments

PROPERTY	LOCATION	CLIENT	VALUE
Perris Distribution Center	Perris, CA	Whirlpool Corporation	\$103,000,000
Capital Center II & III	Rancho Cordova, CA	DRA Advisors	Confidential
CSAA National Portfolio	Multi-State	CSAA	\$54,000,000
Central Park Plaza	San Jose, CA	Blackrock	\$44,200,000
Broadway-Webster Medical Plaza	Oakland, CA	ScanlanKemperBard	\$29,750,000
2211 E. Carson Boulevard	Carson, CA	Aleris International	\$22,375,000
10000 Goethe Road	Sacramento, CA	Cawley Partners	\$20,100,000
6400 Valley View	Buena Park, CA	MeadWestvaco	\$17,750,000
Berkeley Crossing	Berkeley, CA	Strada Investment Group	\$15,000,000
Redwood Business Park III & IV	Petaluma, CA	CW Capital	\$12,500,000
Edgewater Park Plaza	Oakland, CA	Tiburon Capital	\$12,000,000
TIAA Data Center	Broomfield, CO	CSAA	\$12,000,000
1100 Wilshire Boulevard	Los Angeles, CA	Lehman Brothers	\$11,000,000
1600 Harbor Bay Parkway	Alameda, CA	Ellis Partners/CarVal	\$10,600,000
Howe-Hurley Office Plaza	Sacramento, CA	Urdang	\$9,650,000
Las Positas Office Plaza	Pleasanton, CA	Lincoln Financial	\$9,600,000
Lake Natoma Office Park	Rancho Cordova, CA	John Hancock	\$9,000,000
942 South Stockton Avenue	Ripon, CA	Neenah Paper	\$9,000,000
Wicks Business Park	San Leandro, CA	Kennedy Associates	\$9,000,000
Redwood Business Park I & V	Petaluma, CA	US Bank	\$8,000,000
1650 Harbor Bay Parkway	Alameda, CA	New York Life	\$8,000,000

Professional Affiliations

- NAIOP - Member
- Urban Land Institute – Member

Professional Designations

- Licensed Real Estate Broker – State of California (Lic. #01712816)

Education

- BS, University of California, Berkeley