

Mark D. Gibson

Executive Managing Director
Executive Committee Member
Vice Chairman of the Board of Directors
of HFF, Inc.



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Specialty

- Major Commercial Equities and Financings
- Office, Retail, Multi-Housing, Industrial and Hotel Properties

Select Clients

- Blackstone Group
- Camden Property Trust
- Champion Partners
- Clarion
- Crow Holdings
- Endeavor Real Estate Group
- Fidelity
- GE Asset Management
- Hillwood
- Hines
- Invesco
- JP Morgan Asset Management
- Lionstone
- MetLife Real Estate Investments
- Morgan Stanley
- Northwestern Mutual
- Parkway Properties, Inc.
- Prudential
- RREEF
- Thackeray Partners
- USAA
- Vornado
- Weingarten Realty Investors

Career Summary

Mr. Gibson is an Executive Managing Director for the firm and one of its founding partners, located in the Dallas office of HFF (Holliday Fenoglio Fowler, L.P.). As part of the four-person HFF Executive Committee, Mr. Gibson is responsible for the overall direction of the firm's 20 offices throughout the nation.

Mr. Gibson joined HFF in 1984 and has been involved in real estate financing and asset sales for major corporate, institutional and entrepreneurial owners, both nationally and internationally.

Representative Assignments

PROPERTY	LOCATION	TYPE	VALUE
Crow Holdings Fund III	Multi-State	Property Sale	\$2,225,000,000
EOP Austin	Austin, TX	Property Sale	\$1,150,000,000
Victory Park Recapitalization	Dallas, TX	Joint Venture	\$1,000,000,000
TIO Milestone	Multi-State	Joint Venture	\$1,000,000,000
Hines Core Trust	Various NY & DC	Debt/Mezzanine	\$700,000,000
Domain	Austin, TX	Joint Venture	\$500,000,000
Crescent Dallas Office Portfolio	Dallas, TX	Property Sale	\$382,000,000
Bank of America Center	Houston, TX	Property Sale	\$366,750,000
Kennedy Revolver Facility	Various	Entity Level-Adjustable	\$350,000,000
Columbia HCA	Various Sites	Debt	\$300,000,000
Chase Tower	Dallas, TX	Property Sale	\$289,600,000
Dallas Galleria	Dallas, TX	Property Sale	\$250,000,000
Stratford Land Fund III	Dallas, TX	Discretionary Funds	\$241,000,000
Riata Office Portfolio	Austin, TX	Property Sale	\$219,000,000
Bank One Center	Dallas, TX	Property Sale	\$216,000,000
CMD Office Portfolio II & III	Various, TX	Debt	\$210,000,000
Abacus Credit Facility	Various	Fixed-rate	\$200,000,000

Professional Affiliations

- AFIRE – Director of Programs on the Executive Committee of the Board of Directors (2012) & AFIRE – Board of Directors of the Associate Members of the Association (2012-2013)
- Urban Land Institute (ULI)–Past Chairman/Council Member of IOPC Gold
- WPO - Member and Former Board Member
- The Real Estate Council of Dallas–Chairman
- McCombs School of Business Advisory Council at UT Austin
- Baylor Health Care System Foundation Advisory -Board Member
- Visitors at UT Southwestern University Hospitals & Clinics- Advisory Board Member
- University of Texas Real Estate Finance & Investment Center (UT REFIC)–Chairman
- International Council of Shopping Centers (ICSC)–Member
- Mortgage Bankers Association (MBA)–Member

Professional Designations

- Licensed Real Estate Broker – State of Texas

Education

- BBA, University of Texas at Austin