

**Ryan G. Gallagher**  
Senior Managing Director



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### Specialty

- Major Commercial Equities
- Office, Retail, Industrial

### Select Clients

- A&B
- Bank Of America
- Cornerstone
- GE
- ING
- Fidelity
- First Industrial
- Grosvenor
- Kilroy
- Intercontinental
- MetLife
- Prudential
- PS Business Parks
- RREEF
- SKB
- The Muller Company
- TIAA
- Union Bank
- US Bank
- Vornado
- Walton Street
- Wells Fargo
- Westbrook

### Career Summary

Mr. Gallagher is a Senior Managing Director and co-head of the Orange County office of HFF. He is primarily responsible for institutional investment sales in the southwestern United States. Over the last 48 months, Mr. Gallagher's team has been engaged in the disposition and acquisition of more than \$2.15 billion of commercial real estate transactions in the southwestern United States.

Mr. Gallagher joined the firm in November 2009. Prior to HFF, he was a Senior Vice President and top national producer for Grubb and Ellis' Institutional Capital Markets Group.

Throughout his career he has worked for and represented some of the nation's most well respected real estate companies including: Bank of America, GE, MetLife, Prudential, ING, First Industrial, Zurich Insurance, TIAA, Vornado, Walton Street, and Wells Fargo. Notably, he worked at RREEF assisting in the portfolio management of a twenty million square foot office, and industrial portfolio for RREEF's largest client CalPERS. Mr. Gallagher was responsible for the portfolio underwriting, and assisting with overall portfolio strategy. Mr. Gallagher was also directly involved in several major transactions, including:

PROPERTY	LOCATION	TYPE	VALUE
Cabot Industrial Trust Acquisition	National	Industrial/Office	\$2,000,000,000
JV w/TIAA CREF	National	Industrial/Office	\$1,000,000,000
PGP Portfolio	Various	Industrial/Office	\$950,000,000

### Additional Select Representative Assignments

PROPERTY	LOCATION	TYPE	VALUE
Kilroy Office Portfolio	San Diego, CA	Medical Office	\$150,000,000
The Shops at Rossmoor	Seal Beach, CA	Retail	\$130,000,000
The Shops at Chino Hills	Chino Hills, CA	Retail	\$95,000,000
RREEF Portfolio	Southern California	Office/ Industrial	\$90,000,000
Amber Oaks	Austin, TX	Office	\$83,000,000
Saddleback Business Park	Laguna Hills, CA	Office/Ind. Port.	\$62,000,000
Bressi Ranch Village Center	Carlsbad, CA	Retail	\$58,000,000
Tucson Technology & Ind. Port.	Tucson, AZ	Office/Ind. Port	\$46,000,000
The Waters Portfolio	Costa Mesa, CA	Office	\$40,000,000
Village Walk Plaza	Murrieta, CA	Retail	\$37,000,000
Alton Corporate Plaza	Irvine, CA	Office	\$33,000,000
City Center West	Las Vegas, NV	Office	\$32,000,000
Madison Park	Torrance, CA	Office	\$25,000,000
Cypress Crossroads	Cypress, CA	Office	\$24,000,000
Tustin Executive Center	Tustin, CA	Office	\$23,000,000

### Professional Affiliations

- National Association of Industrial and Office Properties (NAIOP)
- International Council of Shopping Centers (ICSC)
- Board Member, Building Block Foundation Charity

### Professional Designations

- Licensed Real Estate Broker – State of California (#01269918)

### Education

- BBA, James Madison University, Virginia

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