

John P. Fowler

Executive Managing Director
Executive Committee Member



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Specialty

- Office
- Retail
- Hotel-Lodging
- Multi-Housing

Select Clients

- Carlyle Group
- Gale International
- Hines
- iStar
- The Drew Company
- The Druker Company

Career Summary

Mr. Fowler is an Executive Managing Director of the Boston office of HFF, Vice Chairman of the Board of Directors for HFF, Inc. and one of four members of HFF's Executive Committee. After spending the first 36 years of his career in the Boston market, and one year in HFF's Chicago office, he is currently dividing his time between the Boston and New York offices developing a significant presence in each market. In addition, he works on major commercial financing, equity and sales transactions. Mr. Fowler has successfully completed close to 700 real estate transactions valued at over \$18 billion over the last 20 years with the company, for all property types.

Mr. Fowler began his career in the real estate finance business in 1968. He spent four years in the Real Estate Department of John Hancock Mutual Life Insurance Company. In 1972 he joined a New England-based mortgage banking and development company, and in 1974, formed Fowler, Goedecke & Co., a predecessor to Fowler Goedecke Ellis & O'Connor, Inc., which was merged into HFF in 1998.

Representative Assignments

PROPERTY	LOCATION	TYPE	VALUE
Center For Life Sciences	Boston, MA	Debt	Current Assignment
iStar CTL Portfolio	Multi-State	Debt	\$960,000,000
Prentiss Portfolio	Chicago, IL	Investment Sale	\$448,000,000
500 West Madison	Chicago, IL	Partial Sale & Fixed-rate	\$370,000,000
200 State Street	Boston, MA	Investment Sales	\$141,000,000
Far Pier Land	Boston, MA	Investment Sales	\$115,000,000
One Lincoln Street	Boston, MA	Partial Sale (valuation)	\$732,000,000
Providence Place	Providence, RI	Investment Sale	\$510,000,000
International Place	Boston, MA	Fixed-rate	\$432,000,000
Concordia Portfolio	Multi-State	Adjustable-rate	\$295,000,000
Charles River Plaza	Boston, MA	Construction/Permanent	\$245,000,000
MIT Portfolio	Cambridge, MA	Fixed-rate	\$225,000,000
33 Arch Street	Boston, MA	Joint Venture	\$222,500,000
99 High Street	Boston, MA	Adjustable-rate	\$185,000,000
Silver City Galleria	Taunton, MA	Investment Sale	\$158,000,000
TD BankNorth Garden	Boston, MA	Permanent	\$130,000,000
400 North LaSalle	Chicago, IL	Investment Sale	\$125,800,000
Charles Square	Cambridge, MA	Adjustable-rate	\$122,500,000
131 Dartmouth Street	Boston, MA	Construction Loan	\$114,000,000

Professional Affiliations

- Urban Land Institute
- Real Estate Finance Association
- Mortgage Bankers Association
- International Council of Shopping Center
- National Association of Industrial & Office Properties
- Board Member – Greater Boston YMCA
- Board Member – Heritage Museum and Gardens on Cape Cod
- Capital Campaign Committee – Roxbury Latin School

Professional Designations

- Licensed Real Estate Salesperson – State of Massachusetts

Education

- BA, Brown University