

**Coleman J. Benedict**  
Managing Director



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**Specialty**

- Investment Sales
- Structured Finance

**Select Clients**

- The Archon Group, LP
- Avalon Bay Communities, Inc.
- Beacon Capital Partners
- Berkeley Investments Inc.
- Blackstone Capital Partners
- Brickman
- Inland Western REIT
- National Development
- Normandy Real Estate Partners
- The O'Connor Group
- The Wilder Companies

**Career Summary**

Mr. Benedict is a Managing Director in the Boston office of HFF with over 15 years experience in commercial real estate investment sales. He is primarily responsible for investment sales focusing on office and retail properties. Mr. Benedict began his career at HFF performing financial and market analysis, preparing offering documents, marketing transactions and facilitating the due diligence process for debt and structured finance transactions. During the course of his career, Mr. Benedict has been involved in over \$1 billion in commercial real estate transactions.

Mr. Benedict joined the firm in January 2001. Prior to HFF, he was with The Greenwich Group International where he was responsible for the overall management of various equity and debt placement assignments.

**Representative Assignments**

PROPERTY	LOCATION	TYPE	VALUE
Waterside Place	Boston, MA	Equity	\$600 Million +
Riverside South	New York, NY	Partial Sale	\$475,000,000
Conf. Hotel Portfolio	Multi-State	Partial Sale	\$415,000,000
Concordia Regional Mall	Portfolio Multi-State	Financing	\$295,000,000
Mixed Use Project	New England	Partial Sale	\$181,000,000
CBL Portfolio	Various	Investment Sale	\$141,000,000
Fan Pier Land	Boston, MA	Investment Sale	\$115,000,000
The Loop	Kissimmee, FL	Investment Sale	\$105,000,000
Yorktown Center	Lombard, IL	Financing	\$93,000,000
Colonie Center	Albany, NY	Investment Sale	\$82,500,000
Avalon at Stevens Pond	Saugus, MA	Investment Sale	\$77,650,000
Longview Place Apartments	Waltham, MA	Equity	\$76,250,000
General Growth Portfolio	Multi-State	Financing	\$76,000,000
Berkeley Portfolio	Boston, MA	Investment Sale	\$74,250,000
Archon Summer St. Portfolio	Boston, MA	Investment Sale	\$73,000,000
Harrison Commons	Boston, MA	Equity	\$72,700,000
Boston Wharf Portfolio	Boston, MA	Financing	\$72,050,000
Channel Center Condos	Boston, MA	Equity	\$70,600,000
The Loop Retail Devel.	Orlando, FL	Equity	\$64,000,000
250 Royall Street	Canton, MA	Investment Sale	\$62,600,000
Dunn Loring Metro Apartments	Dunn Loring, VA	Equity	\$54,600,000
SSR Industrial Portfolio	Multi-State	Financing	\$45,000,000
75 Pleasant Street	Malden, MA	Investment Sale	\$40,500,000
26 & 28 Millbury	Auburn, MA	Investment Sale	\$38,200,000
Westborough Office Park	Westborough, MA	Financing	\$33,000,000
125 Cambridge Park Drive	Cambridge, MA	Financing	\$27,000,000
313 & 330 Congress Street	Boston, MA	Investment Sale	\$22,700,000
Jefferson at Aberdeen Station	Aberdeen, NJ	Financing	\$21,200,000
Land at Prospect Hill	Waltham, MA	Investment Sale	\$16,000,000

**Professional Affiliations**

- International Council of Shopping Centers (ICSC)
- Urban Land Institute (ULI)
- National Association of Industrial & Office Properties (NAIOP)

**Education**

- BA, Ohio State University